

Attachment 1
Northern Utilities Interim Programs



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November 28, 2006

VIA E-FILE AND OVERNIGHT COURIER

Ms. Karen Geraghty
Administrative Director
Maine Public Utilities Commission
242 State Street, 18 State House Station
Augusta, Maine 04333

Dear Ms. Geraghty:

In accordance with Commission Docket Nos. 2005-530 and 2005-645 approving Northern Utilities Interim Energy Efficiency Programs and Docket No. 2006-129, Order Adopting Rule and Statement of Factual and Policy Basis, enclosed please find one original and two copies of the Northern Utilities' Energy Efficiency PARTNERS IN ENERGY Program Achievements and Results report. The document includes program participation levels, forecasted energy savings and expenditures for Program Year 2005-2006 (September 21, 2005 – April 30, 2006).

We look forward to discussing the contents of this report with Staff and any other interested parties.

Please feel free to call me with any questions you may have.

Very truly yours,

Derek Buchler,
Manager, Demand Side Management

cc: Denis Bergeron – Maine PUC
Carol A. MacLennan, Esq. – Maine PUC
Stephen G. Ward, Esq. Public Advocate

NORTHERN UTILITIES

Energy Efficiency "PARTNERS IN ENERGY" Program

**Maine Public Utilities Commission
Docket Nos. 2005-530 & 2005-645**

ACHIEVEMENTS & RESULTS September 21, 2005 – April 30, 2006

November 28, 2006

Filed with the
Maine Public Utilities Commission
November 28, 2006

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I. EXECUTIVE SUMMARY

On September 12, 2005, Northern Utilities ("Northern" or the "Company") filed with the Maine Public Utilities Commission ("Commission") a proposed Interim Energy Efficiency Program Proposal ("Partners In Energy", the "Plan", or "Interim Program") for the period 2005 / 2006 heating season (through April 30, 2006). On September 21, 2005, the Commission issued an Order in Docket No. 2005-530 approving the Interim Programs. Northern's Plan was immediately launched thereafter. On October 31, the Company filed with the Commission a request to add an additional component¹ to its Interim plan to address the unprecedented increase in natural gas prices at the time. On November 30, 2005, the Commission issued an Order in Docket No. 2005-645 approving the additional program component.

Through this filing, Northern is pleased to present the results and achievements of the Plan from the time of the Orders issued by the Commission through April 30, 2006.

Highlights include:

- The Company introduced regionally recognized and award winning rebate programs for the installation of high efficiency space and water heating equipment for both residential and small commercial customers
- The Company introduced additional rebate programs targeting specific technologies and customer sectors
- The Company established the working parameters and began offering a Low Income Residential Weatherization program in coordination with one of its two local CAP agencies
- The Company was admitted as a member to GasNetworks[®], a collaborative of natural gas utilities offering common energy efficiency programs throughout New England
- Extensive marketing materials and outreach activities were launched and pursued throughout the year
- 194 participants (individuals and businesses) installed energy saving measures in Northern's service territory
- Total lifetime therms savings achieved for measures installed through April 30, 2006 is 129,368 therms and is sufficient to provide heat and hot water to approximately 103 typical homes for a year
- The Company expended \$56,143 to provide energy efficiency programs and services to its customers, equating to a cost of \$0.44 per total lifetime therm saved compared to \$1.86 per ccf for the assumed residential average retail cost of gas
- The Company hosted a number of customer and contractor trainings in our service territory

¹ Self Install Weatherization Rebate Program

II. PROGRAM ACTIVITIES AND ACHIEVEMENTS

Northern began the rollout and implementation of Commission-approved interim gas energy efficiency programs and market transformation initiatives targeting residential, low-income and small C&I customers on September 21, 2005. These programs represent a concerted effort by the Company to offer a portfolio of services that: provide customers with safe reliable service at affordable prices; increase awareness of the benefits of energy efficiency products, services and practices; partner with customers to provide cost-effective energy efficiency products and services; partner with installation contractors and other market actors to transform markets for energy efficient products and services and induce lasting changes; and achieve these objectives through economical, efficient and effective program design and delivery.

1. Program Promotion

Table II-1 itemizes marketing and outreach activities that were undertaken in support of the Company's energy efficiency programs in the State of Maine since inception and beyond the end of Program Year 2005 – 2006.

**Table II-1
Program Marketing & Outreach Activities**

Date	Activity
August 2005	Meeting with People's Regional Opportunity Program (PROP), Community Concepts (CCI) and Maine State Housing Authority (MSHA)
October 2005	Fuel Assistance Campaign including posters to LI Agencies and legislators and newspaper ads
October 2005	Information booth at joint South Coast Maine / New Hampshire Seacoast Chamber of Commerce Trade Show
November 2005	Company formally admitted as new member GasNetworks collaborative
November 2005	Company web site updated to include energy efficiency program descriptions and offerings
November 2005	Company bill insert to all customers announcing rebate programs
November 2005	GasNetworks rebate forms and promotional materials redesigned to include Maine
December 2005	Letters and brochures sent to local retailers announcing the Self-Install Weatherization Rebate program
December 2005	Letters to contractors announcing Partners in Energy Program
January 2006	Featured article in Company newsletter to residential customers
February 2006	Held training event for contractors in Portland, Maine
March 2006	Promoted Program at Maine Energy Code Training Event
March 2006	Information booth at Maine Plumbing and Heating Contractor's Trade Show
April 2006	GasNetworks participates in New England Food Show
May 2006	GasNetworks Newsletter features article on Maine gas energy efficiency

	programs
September 2006	GasNetworks Annual Conference event
September 2006	Direct mail campaign to residential customers promoting Self-Install Weatherization Rebate program
October 2006	Letters and brochures sent to local retailers announcing the Self-Install Weatherization Rebate program
October 2006	NU volunteers for KeepMEWarm campaign
October 2006	Bill insert promoting Partners in Energy Program sent to Maine customers
October 2006	Company participates in WB "Whole House" television program promoting energy efficiency programs.
November 2006	Information booth at joint South Coast Maine / New Hampshire Seacoast Chamber of Commerce Event

Northern also distributed program-related printed materials to all potential program participants who inquired about the Programs when they contacted Northern's Partners in Energy Intake Center.

2. Program Achievements

Tables II-2 through II-12 present summaries of Northern's achieved expenditures, savings and participation levels for the Company's interim energy efficiency programs through April 30, 2006.

Table II-2
Maine PUC Docket 2005-530
Northern Utilities
Partners in Energy Program
Interim Program Plan

PY 2005- 2006 Results

Name	Residential High Efficiency Heating Equipment Rebate Program
Target Market	Residential customers (including low-income customers and landlords) who heat their homes with gas, the builders/developers and heating/plumbing contractors who plan/install these systems, as well as the manufacturers, distributors, and wholesalers who bring this equipment to market
Eligible Program Participants	Existing residential heating customers, residential non-heating customers (whom will become heating customers upon participation), residential non-customers who become gas heat customers as a result of installation of qualifying equipment and participating in the program, and builders.
Qualifying Equipment	High efficiency furnaces, water boilers, steam boilers used for space conditioning.

Program Expenditures and Participation

Internal Admin	External Admin	Marketing Training	Monitoring & Eval.	Customer Incentives	Total Expend.	Participants	Annual Savings	Lifetime Savings
\$5,030	\$0	\$5,259	\$1,991	\$7,450	\$19,730	27	4,177	83,540

Cost Effectiveness

This program is offered on regional and collaborative basis in both Massachusetts and New Hampshire in addition to the State of Maine. In April 2006 the program yielded a forecasted cost effectiveness value of 4.98 using the Total Resource Cost Test and was approved by the New Hampshire PUC in DG 06-36. As such, for administrative efficiency purposes, the Company did not attempt to determine the cost effectiveness of this program on a stand alone basis in Maine for the Interim Program.

Table II-4
Maine PUC Docket 2005-530
Northern Utilities
Partners in Energy Program
Interim Program Plan

PY 2005- 2006 Results

Name	Residential ENERGY STAR® Thermostat Rebate Program
Target Market	Residential customers (including low-income customers and landlords) who heat their homes with gas, the builders/developers and heating/plumbing contractors who plan/install these thermostats, as well as the manufacturers, distributors, and wholesalers who bring this equipment to market
Eligible Program Participants	Existing residential heating customers that do not already use a programmable thermostat and builders.
Qualifying Equipment	ENERGY STAR® Labeled Programmable Thermostats

Program Expenditures and Participation

Internal Admin	External Admin	Marketing Training	Monitoring & Eval.	Customer Incentives	Total Expend.	Participants	Annual Savings	Lifetime Savings
\$626	\$0	\$2,740	\$248	\$950	\$4,565	32	1,672	16,720

Cost Effectiveness

This program is offered on regional and collaborative basis in both Massachusetts and New Hampshire in addition to the State of Maine. In April 2006 the program yielded a forecasted cost effectiveness value of 7.45 using the Total Resource Cost Test and was approved by the New Hampshire PUC in DG 06-36. As such, for administrative efficiency purposes, the Company did not attempt to determine the cost effectiveness of this program on a stand alone basis in Maine for the Interim Program

Table II-5
Maine PUC Docket 2005-530
Northern Utilities
Partners in Energy Program
Interim Program Plan

PY 2005- 2006 Results

Name	Residential ENERGY STAR® Windows Rebate Program
Target Market	Residential customers (including low-income customers and landlords) who heat their homes with gas, as well as the manufacturers, distributors, and wholesalers who bring this equipment to market
Eligible Program Participants	Existing residential gas heating customers that install qualifying windows in existing residential homes
Qualifying Equipment	ENERGY STAR® labeled windows

Program Expenditures and Participation

Internal Admin	External Admin	Marketing Training	Monitoring & Eval.	Customer Incentives	Total Expend.	Participants	Annual Savings	Lifetime Savings
\$408	\$0	\$364	\$162	\$370	1304	4	86	3,018

Cost Effectiveness

This program is offered on regional and collaborative basis in both Massachusetts and New Hampshire in addition to the State of Maine. In April 2006 the program yielded a forecasted cost effectiveness value of 2.51 using the Total Resource Cost Test and was approved by the New Hampshire PUC in DG 06-36. As such, for administrative efficiency purposes, the Company did not attempt to determine the cost effectiveness of this program on a stand alone basis in Maine for the Interim Program

Table II-6
Maine PUC Docket 2005-530
Northern Utilities
Partners in Energy Program
Interim Program Plan

PY 2005- 2006 Results

Name	Residential Low-Income Weatherization Program
Target Market	Residential low-income heating customers with the intent to increase energy efficiency and reduce the energy cost burden.
Eligible Program Participants	Fuel assistance and low income customers that heat their homes with natural gas and with annual incomes at or below 150% of the federal poverty guidelines or incomes at or below 170% of federal poverty, if that household has an elderly member or a child under 24 months of age.
Qualifying Measures	Weatherization measures including but not limited to: <ul style="list-style-type: none"> • Attic Insulation • Wall Insulation • Floor Insulation • Pipe Insulation • Attic Hatch • Pull down attic hatch/stairway • Kneewall access • Caulking • Weatherstripping • Door sweep Heating System Repair and Replacement

Program Expenditures and Participation

Internal Admin	External Admin	Marketing Training	Monitoring & Eval.	Customer Incentives	Total Expend.	Participants	Annual Savings	Lifetime Savings
\$6,091	\$0	\$5,374	\$96	\$0	\$11,561	0	0	0

Cost Effectiveness

This program is offered on regional and collaborative basis in both Massachusetts and New Hampshire in addition to the State of Maine. In April 2006 the program yielded a forecasted cost effectiveness value of 1.64 using the Total Resource Cost Test and was approved by the New Hampshire PUC in DG 06-36. As such, for administrative efficiency purposes, the Company did not attempt to determine the cost effectiveness of this program on a stand alone basis in Maine for the Interim Program

Table II-7
Maine PUC Docket 2005-645³
Northern Utilities
Partners in Energy Program
Interim Program Plan

PY 2005- 2006 Results

Name	Residential Self-Install Weatherization Rebate Program
Target Market	Residential customers (including low-income customers and landlords) who heat their homes with gas, and can identify opportunities to save energy, and self-install low cost weatherization and water saving materials.
Eligible Program Participants	Existing residential heating customers that purchase and self-install low cost weatherization and water savings materials.
Qualifying Equipment	<ul style="list-style-type: none"> • Weatherstripping • Caulking • Foam insulation spray • Door sweeps and kits • Faucet aerators • Low-flow showerheads • Poly wrap for windows • Pipe insulation • Rigid board insulation • Garage door seals

Program Expenditures and Participation

Internal Admin	External Admin	Marketing Training	Monitoring & Eval.	Customer Incentives	Total Expend.	Participants	Annual Savings	Lifetime Savings
\$1905	\$0	\$4,113	\$30	\$2,344	\$8,932	119	1190	8,330

Cost Effectiveness

This program is offered in New Hampshire in addition to the State of Maine. In April 2006 the program yielded a forecasted cost effectiveness value of 1.51 using the Total Resource Cost Test and was approved by the New Hampshire PUC in DG 06-36. As such, for administrative efficiency purposes, the Company did not attempt to determine the cost effectiveness of this program on a stand alone basis in Maine for the Interim Program

³ Note this program was filed with the Maine PUC and approved in a separate docket from all other programs offered during the Interim Program Period

Table II-8
Maine PUC Docket 2005-530
Northern Utilities
Partners in Energy Program
Interim Program Plan

PY 2005- 2006 Results

Name	Commercial High Efficiency Heating Equipment Rebate Program
Target Market	Commercial and master-metered multifamily customers (who heat their buildings with gas, the builders/developers and heating/plumbing contractors who plan/install these systems, as well as the manufacturers, distributors, and wholesalers who bring this equipment to market. Due to the size of qualifying equipment, most installations will occur in smaller businesses or multifamily buildings
Eligible Program Participants	Existing commercial and master-metered multifamily customers, commercial and master-metered multifamily non-heating customers (whom will become heating customers upon participation), commercial and master-metered multifamily non-customers who become customers as a result of installation of qualifying equipment and participating in the program, and builders.
Qualifying Equipment	High efficiency furnaces, water boilers, steam boilers used for space conditioning.

Program Expenditures and Participation

Internal Admin	External Admin	Marketing Training	Monitoring & Eval.	Customer Incentives	Total Expend.	Participants	Annual Savings	Lifetime Savings
\$1,230	\$0	\$1,097	\$487	\$0	\$2,814	0	0	0

Cost Effectiveness

This program is offered on regional and collaborative basis in both Massachusetts and New Hampshire in addition to the State of Maine. In April 2006 the program yielded a forecasted cost effectiveness value of 1.77 using the Total Resource Cost Test and was approved by the New Hampshire PUC in DG 4.27. As such, for administrative efficiency purposes, the Company did not attempt to determine the cost effectiveness of this program on a stand alone basis in Maine for the Interim Program

**Table II-9
Maine PUC Docket 2005-530
Northern Utilities
Partners in Energy Program
Interim Program Plan**

PY 2005- 2006 Results

Name	Commercial High Efficiency Water Heating Equipment Rebate Program
Target Market	Commercial and master-metered multifamily customers who use natural gas water heating equipment, the builders/developers and heating/plumbing contractors who plan/install these systems, as well as the manufacturers, distributors, and wholesalers who bring this equipment to market
Eligible Program Participants	Existing commercial customers, commercial non-customers who become customers as a result of installation of qualifying equipment and participating in the program, and builders.
Qualifying Equipment	Indirect water heaters and tanks connected to natural gas fired boilers, high efficiency on-demand water heaters

Program Expenditures and Participation

Internal Admin	External Admin	Marketing Training	Monitoring & Eval.	Customer Incentives	Total Expend.	Participants	Annual Savings	Lifetime Savings
Results reported in Residential High Efficiency Water Heating Equipment Rebate Program								

Cost Effectiveness

This program is offered on regional and collaborative basis in both Massachusetts and New Hampshire in addition to the State of Maine. In April 2006 the program yielded a forecasted cost effectiveness value of 1.77 using the Total Resource Cost Test and was approved by the New Hampshire PUC in DG 06-36. As such, for administrative efficiency purposes, the Company did not attempt to determine the cost effectiveness of this program on a stand alone basis in Maine for the Interim Program

Table II-10
Maine PUC Docket 2005-530
Northern Utilities
Partners in Energy Program
Interim Program Plan

PY 2005- 2006 Results

Name	Commercial High Efficiency Infrared Heating Equipment Rebate Program
Target Market	Commercial customers who heat their buildings with gas, the builders/developers and heating/plumbing contractors who plan/install these systems, as well as the manufacturers, distributors, and wholesalers who bring this equipment to market.
Eligible Program Participants	Existing commercial customers, commercial non-customers who become customers as a result of installation of qualifying equipment and participating in the program, and builders.
Qualifying Equipment	Natural gas-fired, low intensity infrared units

Program Expenditures and Participation

Internal Admin	External Admin	Marketing Training	Monitoring & Eval.	Customer Incentives	Total Expend.	Participants	Annual Savings	Lifetime Savings
\$525	\$0	\$468	\$208	\$0	\$1,201	0	0	0

Cost Effectiveness

This program is offered on regional and collaborative basis in both Massachusetts and New Hampshire in addition to the State of Maine. In April 2006 the program yielded a forecasted cost effectiveness value of 7.93 using the Total Resource Cost Test and was approved by the New Hampshire PUC in DG 06-36. As such, for administrative efficiency purposes, the Company did not attempt to determine the cost effectiveness of this program on a stand alone basis in Maine for the Interim Program

Table II-11
Maine PUC Docket 2005-530
Northern Utilities
Partners in Energy Program
Interim Program Plan

PY 2005- 2006 Results

Name	Commercial ENERGY STAR® Thermostat Rebate Program
Target Market	Commercial and master-metered multifamily customers who heat their buildings with gas, the builders/developers and heating/plumbing contractors who plan/install these thermostats, as well as the manufacturers, distributors, and wholesalers who bring this equipment to market
Eligible Program Participants	Existing commercial heating customers that do not already use a programmable thermostat and builders.
Qualifying Equipment	ENERGY STAR® Labeled Programmable Thermostats

Program Expenditures and Participation

Internal Admin	External Admin	Marketing Training	Monitoring & Eval.	Customer Incentives	Total Expend.	Participants	Annual Savings	Lifetime Savings
\$124	\$0	\$110	\$49	\$0	\$2,83	0	0	0

Cost Effectiveness

This program is offered on regional and collaborative basis in both Massachusetts and New Hampshire in addition to the State of Maine. In April 2006 the program yielded a forecasted cost effectiveness value of 4.09 using the Total Resource Cost Test and was approved by the New Hampshire PUC in DG 06-36. As such, for administrative efficiency purposes, the Company did not attempt to determine the cost effectiveness of this program on a stand alone basis in Maine for the Interim Program

Table II-12
Maine PUC Docket 2005-530
Northern Utilities
Partners in Energy Program
Interim Program Plan

PY 2005- 2006 Results

Name	Commercial & Industrial Efficient Food Service Equipment Rebate Program
Target Market	All food service operations that provide fried hot food, including restaurants, schools, institutional kitchens, office cafeterias and catering establishments. Additionally, Customers who utilize natural gas fired heating equipment in commercial and/or industrial kitchens, the builders/developers and heating/plumbing contractors who plan/install these systems, as well as the manufacturers, distributors, and wholesalers who bring this equipment to market.
Eligible Program Participants	Existing commercial and industrial customers, commercial and industrial non-customers who become customers as a result of installation of qualifying equipment and participating in the program, and builders.
Qualifying Equipment	ENERGY STAR [®] labeled high efficiency "Hot Oil" fryers

Program Expenditures and Participation

Internal Admin	External Admin	Marketing Training	Monitoring & Eval.	Customer Incentives	Total Expend.	Participants	Annual Savings	Lifetime Savings
\$171	\$0	\$153	\$68	\$0	\$392	0	0	0

Cost Effectiveness

This program is offered on regional and collaborative basis in both Massachusetts and New Hampshire in addition to the State of Maine. In April 2006 the program yielded a forecasted cost effectiveness value of 6.49 using the Total Resource Cost Test and was approved by the New Hampshire PUC in DG 06-36. As such, for administrative efficiency purposes, the Company did not attempt to determine the cost effectiveness of this program on a stand alone basis in Maine for the Interim Program

III. ATTACHMENTS



**Northern Utilities
Natural Gas**

A NiSource Company

325 West Road
Portsmouth, NH 03801

PR5RT STD
U.S. POSTAGE
PAID
RANDOLPH, MA
PERMIT NO. 35



**Get \$25 today from Northern Utilities.
Get more for your money all year long.**



**Northern Utilities
Natural Gas**
A NiSource Company

Receive a **\$25 REBATE** from Northern Utilities when you make your home more energy-efficient. Take action **NOW** and enjoy lower energy bills all year long!

Making your home more energy-efficient is as easy as 1, 2, 3!

1. Purchase and install qualifying materials from your local home improvement store. Always remember to follow manufacturer's instructions and applicable safety codes when installing materials.
2. Complete the entire rebate form. Your signature is required.
3. Submit the rebate form, copies of your receipts, and the original UPC codes to:

Northern Utilities
Attention: Self-Install Rebate Program
300 Friberg Parkway
Westborough, MA 01581

QUALIFYING MEASURES

Weatherstripping	Low-flow showerheads
Caulking	Poly wrap for windows
Foam insulation spray	Pipe insulation
Door sweeps and kits	Rigid board insulation
Faucet aerators	Garage door seals

PROGRAM GUIDELINES

- Must be a residential natural gas heating customer of Northern Utilities (Rate Codes R5 and R10 for New Hampshire customers; R2 for Maine customers)
- Account must be in customer's name
- Rebate amount not to exceed actual purchase price or \$25, whichever is less
- Limit one rebate per customer account
- Valid only for qualifying measures purchased between April 1, 2006, and April 30, 2007
- Entire form must be completed for rebate processing and submitted with dated receipt(s) and original UPC code from package(s) within 45 days of purchase
- All installations are subject to verification that the materials have been installed
- Program subject to availability of funds and subject to change without notice

NORTHERN UTILITIES SELF-INSTALL REBATE FORM

NORTHERN UTILITIES RESIDENTIAL HEATING ACCOUNT NUMBER

DATE

CUSTOMER NAME

ADDRESS WHERE MATERIALS WERE INSTALLED

CITY

STATE

ZIP

LANDLORD/OWNER NAME (WHERE REBATE IS TO BE MAILED, IF DIFFERENT FROM ABOVE)

ADDRESS

CITY

STATE

ZIP

I affirm that the qualifying materials for the rebate have been installed at the above address and agree that Northern Utilities has no liability with respect to the installation of these materials.

SIGNATURE

For more information about this and other energy-saving programs, call Partners In Energy at 1-800-232-0120 or visit us at www.northernutilities.com.



Northern Utilities
Natural Gas
 A NiSource Company

Northern Utilities is here to help

IMPORTANT INFORMATION ABOUT
FREE PRODUCTS AND SERVICES THAT CAN
SAVE YOU ENERGY AND MONEY



**Northern Utilities
Natural Gas**
A NiSource Company

www.northernutilities.com
800-232-0120



**Northern Utilities
Natural Gas**
A NiSource Company

Northern Utilities is here to help you reduce the amount of energy you use and make your home more comfortable all year long.



You may be eligible for no-cost energy conservation measures if you currently receive fuel assistance.

The Northern Utilities Partners In Energy Program offers a free energy assessment of your home to identify possible energy-saving opportunities. Plus, you may qualify for free energy-saving materials and installation services.

Under the Partners In Energy Program, income-eligible customers may receive free installation of:

- Attic, sidewall, pipe and/or duct insulation
- Weatherstripping
- Air sealing
- Minor repairs associated with weatherization
- Water heater wraps
- Low-flow showerheads

Northern Utilities partners with local Community Action Agencies to deliver the most comprehensive program to our customers. To see if you qualify for fuel assistance or other community action programs, please contact your local agency.

**People's Regional Opportunity Program
207-842-2988**

To schedule your home energy assessment today, call Northern Utilities at 800-232-0120 or visit www.northernutilities.com



**Northern Utilities
Natural Gas**
A NiSource Company

800-232-0120
www.northernutilities.com



**Northern Utilities
Natural Gas**
A NiSource Company

**Northern
Utilities**
announces new
energy efficiency
programs that can
help you save
money and reduce
your energy bills.

**SAVE
A TON
OF
REBATES**

Introducing Your Partners in Energy. Northern Utilities is pleased to offer — for the first time ever — energy efficiency programs¹ and rebates to natural gas customers. Now you can replace old, inefficient equipment with high-efficiency or ENERGY STAR®-labeled models, get cash back AND save up to 30% on heating costs. Take a look at these great rebates and see how you can save money and energy when you make energy efficiency improvements in your home.

ELIGIBLE EQUIPMENT REBATE

**HIGH-EFFICIENCY NATURAL GAS
WARM AIR FURNACE**

AFUE Rating 90% or greater **\$150**

AFUE* Rating 92% or greater w/Electronic
Commutated Motor (or equivalent
advanced furnace fan system) **\$400**

**HIGH-EFFICIENCY NATURAL
GAS BOILER**

Steam Boiler
AFUE Rating 82% or greater **\$200**

Hot Water Boiler
AFUE Rating 85% or greater **\$500**

**HIGH-EFFICIENCY INDIRECT
WATER HEATER**

Attached to a natural gas boiler **\$300**

*Annual Fuel Utilization Efficiency

Rebates valid for purchases made between 9/17/05 and 4/30/06. Other restrictions may apply.

¹Customers with limited incomes may be eligible for free or discounted products and services. Contact your local Community Action Program for eligibility.

ELIGIBLE EQUIPMENT REBATE

**HIGH-EFFICIENCY ON-DEMAND
TANKLESS WATER HEATER**

.82 EF (Energy Factor) or greater
with Electronic Ignition **\$300**

**ENERGY STAR®-LABELED
PROGRAMMABLE THERMOSTATS**

See enclosed
rebate form

ENERGY STAR®-Labeled
Programmable Thermostats **\$25**

There is a two-rebate limit per account, and the
rebate cannot exceed the purchase price of the
thermostat.

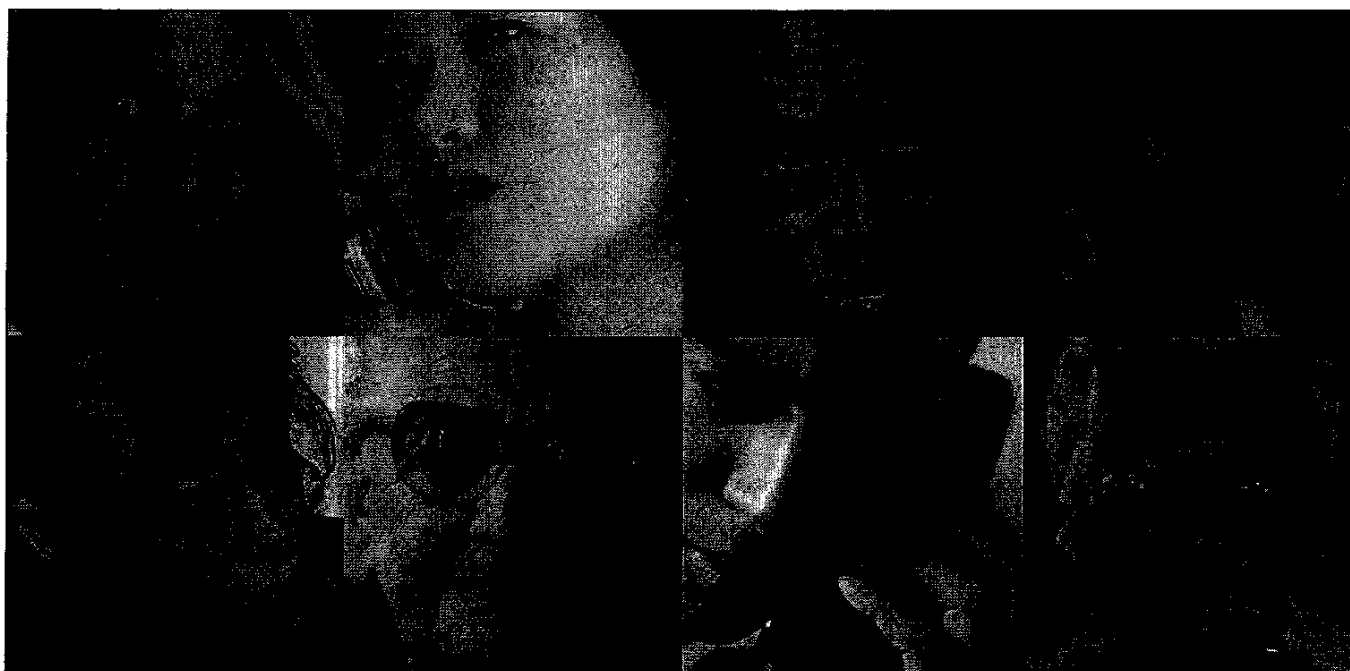
ENERGY STAR®-LABELED WINDOWS

ENERGY STAR®-Labeled Windows
with a U-factor of .35 or less **\$10**

Rebate is \$10 per window
(maximum 50 windows per account)



FOR MORE INFORMATION about our programs and rebate forms,
call 800-232-0120 or visit www.northernutilities.com



Where To Turn For **HELP** With Heating Costs

Whether you heat with gas, oil or electricity, your heating bills are going to be higher this winter. Global energy costs, supply and demand, the economy, and the weather will all play a part in pushing up heating costs this winter.

Income Limits			
Household Size	Maximum Income*	Household Size	Maximum Income*
1	\$13,625	5	\$33,913
2	\$19,249	6	\$38,803
3	\$24,135	7	\$43,693
4	\$29,025	8	\$48,583

*Income limits are higher for households with an elderly or disabled person, or child under 2-yrs. Call your Fuel Assistance office to see if you qualify.

Northern Utilities wants you to know that help is available! Fuel Assistance and Weatherization Assistance programs provide income eligible households with financial assistance to help pay winter heating bills. **If your income falls within the limits shown**, call your local Fuel Assistance office for information on payment assistance and energy saving services that may be available to you.



Northern Utilities
A NiSource Company

For help, call your local Fuel Assistance office:

- PROP: (207) 874-1140
- Community Concepts: (207) 795-4065

www.northernutilities.com



Where To Turn For HELP With Heating Costs

Whether you heat with gas, oil or electricity, your heating bills are going to be higher this winter. Global energy costs, supply and demand, the economy, and the weather will all play a part in pushing up heating costs this winter.

Household Size	Maximum Income	Household Size	Maximum Income
2	\$17,625	6	\$33,105
3	\$20,245	7	\$35,725
4	\$22,865	8	\$38,345
5	\$25,485		

*Income limits are higher for households with an elderly or disabled person, or child under 2-yrs. Call your Fuel Assistance office to see if you qualify.

Northern Utilities wants you to know

that help is available! Fuel Assistance and Weatherization Assistance programs provide income eligible households with financial assistance to help pay winter heating bills.

If your income falls within the limits shown, call your local Fuel Assistance office for information on payment assistance and energy saving services that may be available to you.



Northern Utilities

A NiSource Company

www.northernutilities.com

For help, call your local Fuel Assistance office:

■ PROP: (207) 874-1140

■ Community Concepts: (207) 795-4065



**Northern Utilities
Natural Gas**

A NiSource Company

300 Friberg Parkway
Westborough, MA 01581

PRESORTED
FIRST CLASS
U.S. POSTAGE
PAID
RANDOLPH, MA
PERMIT NO. 35

Northern Utilities, Inc.

**Introduces equipment rebate Training Seminar
Come join us for breakfast on**

**Tuesday, February 28, 2005 or
Wednesday, March 1, 2005**

GET AN EDGE ON YOUR COMPETITION - LEARN ABOUT:

- Up to \$850 Rebate Offers to customers/contractors/builders
- Ways to increase your business/profits
- Advantages of promoting high efficiency equipment
- Additional GasNetworks® Training opportunities

**Register now! There is no charge, however seating is limited!
CALL 1-800-232-0120**

Did you know that Northern Utilities, as a proud member of GasNetworks, offers up to \$850 in rebates towards the installation of high efficiency natural gas equipment?

Join us for a FREE upcoming training session to learn how you can take advantage of these and other rebate programs. You will also learn about the benefits of promoting high efficiency equipment and future training opportunities for contractors.

Tuesday, February 28, 2006 7 a.m. – 9 a.m.
Double Tree, Portland, ME

or

Wednesday, March 1, 2006 7 a.m. – 9 a.m.
Ramada, Lewiston, ME

Space is limited. Register Today!

Registration Deadline is Friday, February 24

CALL 1-800-232-0120



A FREE GIFT WILL
BE GIVEN TO ALL
PARTICIPANTS

BREAKFAST
WILL BE SERVED

**THE SELF-INSTALL REBATE FOR
RESIDENTIAL HEATING CUSTOMERS**

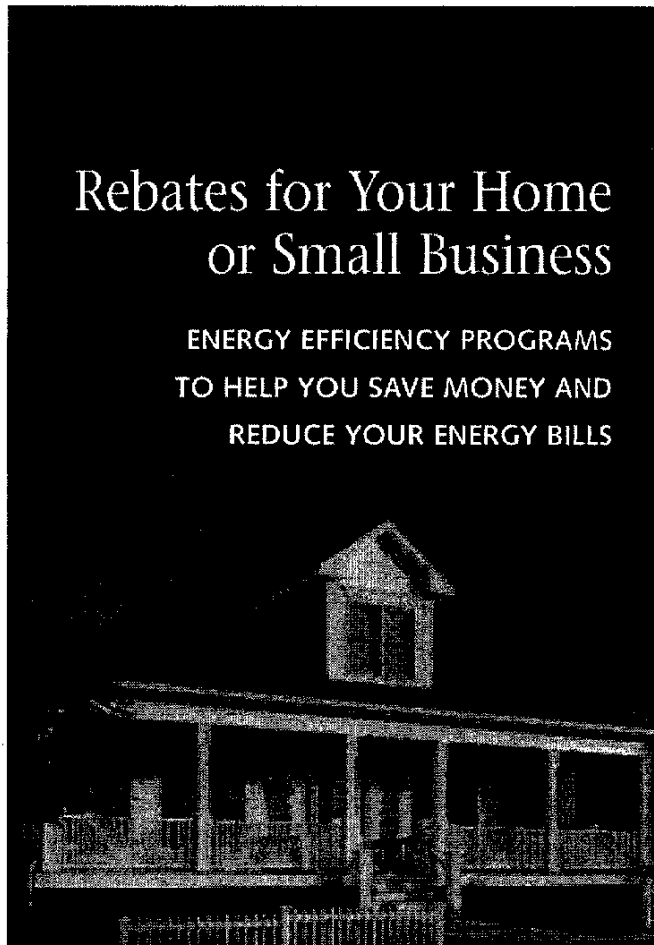
Receive a **\$25** rebate from Northern Utilities when you weatherize your home this winter. You can start saving now when you purchase and install qualifying improvements from your local home improvement store.

Qualifying Measures

- Weather stripping
- Low-flow showerheads
- Caulking
- Poly wrap for windows
- Foam insulation spray
- Pipe insulation
- Door sweeps and kits
- Rigid door insulation
- Faucet aerators
- Garage door seals

Rebates for Your Home or Small Business

**ENERGY EFFICIENCY PROGRAMS
TO HELP YOU SAVE MONEY AND
REDUCE YOUR ENERGY BILLS**



800-232-0120
www.northernutilities.com



Northern Utilities' Partners In Energy Program is pleased to offer energy efficiency programs¹ and rebates to residential and small commercial natural gas heating customers. You can replace old, inefficient equipment with high-efficiency or ENERGY STAR[®]-labeled models, get cash back AND save up to 30% on heating costs. Take a look at these great rebates and see how you can save money and energy when you make energy efficiency improvements in your home.

ELIGIBLE EQUIPMENT	REBATE
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HIGH-EFFICIENCY NATURAL GAS WARM AIR FURNACE	
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AFUE* Rating 90% or greater	\$100
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AFUE Rating 92% or greater w/Electronic Commutated Motor (or equivalent advanced furnace fan system)	\$400
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HIGH-EFFICIENCY NATURAL GAS BOILER	
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Steam Boiler	
AFUE Rating 82% or greater	\$200

Hot Water Boiler	
AFUE Rating 85% or greater	\$500

Hot Water Boiler	
AFUE Rating 90% or greater	\$800

HIGH-EFFICIENCY INDIRECT WATER HEATER	
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Attached to a natural gas boiler	\$300
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ELIGIBLE EQUIPMENT	REBATE
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HIGH-EFFICIENCY ON-DEMAND TANKLESS WATER HEATER	
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.82 EF (Energy Factor) or greater with Electronic Ignition	\$300
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ENERGY STAR[®]-LABELED PROGRAMMABLE THERMOSTATS	
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ENERGY STAR[®]-Labeled Programmable Thermostats	\$25
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There is a two-rebate limit per account, and the rebate cannot exceed the purchase price of the thermostat.

ENERGY STAR[®]-LABELED WINDOWS	
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ENERGY STAR[®]-Labeled Windows with a U-factor of .35 or less	\$10
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Rebate is \$10 per window (maximum 50 windows per account)
Rebate is available to residential customers only.



*Annual Fuel Utilization Efficiency

Rebates valid for purchases made between 9/1/06 and 4/30/07. Other restrictions may apply.

¹ Customers with limited incomes may be eligible for free or discounted products and services. Contact your local Community Action Program for eligibility.

**MORE REBATES
ON BACK**



FOR MORE INFORMATION about our programs and rebate forms, call 800-232-0120 or visit www.northernutilities.com